

Blue Gum Squash Club (Inc)



Monthly Committee Meeting

Monthly Committee Meeting

When 17-11-2022 at 02:00

Location: Squashworld Brentwood, 33 Moolyeen Rd, Brentwood WA 6153, Australia

Chairperson Steven JONES

Minute taker Steven JONES

Present Rob BLACKETT , Brett Hainsworth , Mike HIPKINS , Steven JONES (President), Frank LUPIS , Belinda Martella , Louis MEYER , Jonathan RAFOLS

Apologies Anthony CAMPBELL (Mens Club Captain), Audrey LAZAROO (Ladies Club Captain), Brian SEARLES

Minutes

1. Membership

Membership - priorities for 2023 - We currently have 201 members for 2022

1. Aim to keep our current members
2. Try to increase our membership numbers to 225. We will do this by:
 - a. Targeting casual players at the centre and encouraging them to join the club
 - b. Encourage all junior program players to become members of the club
 - c. Advertise to potential local markets - Murdoch University, who else?
 - d. Continue to develop specific programs to encourage more participation - Girls Program, Ladies morning, Free coaching

Discussion - what does increasing our membership mean for the centre, we have the courts at capacity on most tuesday pennant nights (13 teams), and our Thursday in-house is almost at capacity with 50+ people involved. This has an effect on court availability, waiting times (for Thursday), and any increase in membership adds to the pressure.

It was acknowledged that increased numbers do provide some challenges at some level, but also having fully booked courts is beneficial to the development of the sport. More members mean more revenue, and more 'influence' with grant applications, and it means that we can do more at the centre. More players in general should lead to more 'programs' being offered at the centre to accommodate. At the moment, apart from Tuesday and Thursday, the courts have plenty of capacity for more bookings, but we may need to look at option to manage growth.

Decision

Tasks

- Court booking - Ask Kane to ensure that only required courts are booked for pennants, as often more are booked than needed
Assignee: Steven JONES
Due date: 30-11-2022
- WallyBall - Discuss cancellation of booking for Thursday night for 2023
Assignee: Steven JONES
Due date: 02-02-2023
- Past members - create a list of ex-members for follow up, why left, try to re-engage
Assignee: Steven JONES
Due date: 30-11-2022

1.1. Membership - Juniors

We currently have 50 junior members for 2022, with around 35 regular juniors attending the Monday afternoon junior program. Next year we are going to try and encourage all juniors who attend the program to join the club as a given, as this then links them more formally to the club for ongoing communication. Clare is currently developing flyers for our Junior Program for continued promotion via existing players and local schools.

WA Squash are developing a Junior Pathway, with clubs / centres being responsible for running open days, come and try days, junior programs, and also developing a development squad from this. Effectively for Blue Gum, this is the Thursday Junior session that commenced as an extra game play session for our stronger players.

The development squad players would be 'selected' from our junior program, and we would then be working with these players to continue to develop their skills with a view to representing the Southern Stars in the State Teams competition, and then ultimately vying for selection in the State team.

WA Squash will continue to run tournaments, clinics and development squads, and the high performance events. They will also provide the grass roots support via school programs, inflatable courts etc to encourage initial participation.

If we expand our Junior Program and options, then we are going to need more coaches. Club will support any person who is interested in attending a coaching course and helping out, so contact the committee if you are interested.

2. Bills Received / To Pay

Current balance - \$20,0063.79** @ 16th November 2022.

- All invoices have been paid

Invoices to be received

- Junior racquets - \$300
- \$40 in outstanding fees to be collected from 2021
- \$599 in outstanding fees to be collected for 2022 (all have been invoiced)

** Includes \$1213.10 grant money to be used by 31/12/2022 (see notes in separate area for expenditure of this grant)

** Includes \$2000 set aside for Girls Program in 2022

3. Calendar of Events

Events planned for 2022

- **Golf Day** - Booked for 11th December, teams have been organised, Mike finalising

Events planned for 2023, for further discussion

- Jan - Summer Squash - Monday x 4 weeks - 9th, 16th, 23rd & 30th - mixed event
- Feb - Doubles competition - Saturday 4th - 12.00-4.00pm
- March - Social gathering - possibly games evening or BBQ at river - aim to get families together - maybe 11th March?
- July - Quiz Night or Casino night - fundraising event at the club - do we do both?
- Sept - Club Champs - 2nd Sept - Doubles, 4th, 5th & 9th Sept - Singles
- Sept - AGM - 9th Sept
- Oct - Awards Night - Saturday 14th
- Nov - Golf Day - date to be advised

To be discussed further at next committee meeting.

3.1. Summer Squash (Jan)

Discussed what we might run during the month of January to keep people involved.

1. Monday night - possible Hopman Cup style event with two singles and doubles match - teams can be two, three or four - four weeks, doubles best of three to 15, win by two, singles either best of three, or best of seven to 7 points
2. Thursday night - will run a King of the Court / Round Robin from 5th January, start usual in-house matches from early February

Decision

Summer Squash - develop plan and then advertise to members

3.2. 2023 - Doubles Tournament (Feb)

This event will be held on Saturday 4th Feb - 12.00 to 4.00pm.

Format will be same as the club champs, best of 3, point a rally to 15, win by two clear points. Aim to get a maximum of 16 teams to do a full tournament draw, with four matches each.

Players will need to have some competency level, this isn't aimed at new players for safety reasons. We will advertise this via all Squashworld clubs, and through local contacts. Tournament will be followed by a BBQ, and drinks.

Decision

Tasks

- Doubles Tournament - Poster to be created for advertising
Assignee: Steven JONES
Due date: 02-12-2022

3.3. 2023 Awards Night (Oct)

The decision was made to hold the 2023 Awards Night on Saturday 14th October 2023, at the East Fremantle Yacht Club.

Time: 6.00pm to 7.00pm - pre-dinner drinks / nibbles, 7.00pm to 11.00pm - awards, presentations, dinner, dance

Mike has contacted the venue and tentatively booked this for 2023, waiting for an invoice for the deposit.

Tasks

- Awards Night - Mike to contact EFYC and ask for an invoice to be sent for the deposit for 2023
Assignee: Mike HIPKINS
Due date: 31-12-2022

4. Volunteer Awards

The winner of the Bernice Gryguc Award for "Outstanding Contribution to the Club" for 2022 was JOSIE JONES.

2023 NOMINATIONS ARE NOW OPEN - WHEN YOU SEE A WORTHY PERSON NOMINATE THEM!

Blue Gum Squash Club - **The Bernice Gryguc Award for "Outstanding Contribution to the Club"** nominations are now open for the 2023 award, and will remain open until the 30th September 2023. Any club member can make a nomination to recognise the efforts of another club member throughout the year, the committee will select a winner from the nominations received.

Nominations for 2023 can be made via this link - [CLICK HERE](#)

5. Life Members

We currently have 10 Life Members (plus 2 deceased)

Our Life Members are:

1983 - Trevor Osborne, 1987 - Sandie Davis, 1993 - Jenny Marsh, 1993 - *Helen Collins (dec)*, Lyr Scurry, Anthony Scurry (all from Rossmoyne), 2001 - Christine Cooper, 2002 - Maddy Tushingham, 2003 - *Gaynor Dean (dec)*, 2004 - Ken Tushingham, 2015 - Ric Nicholas 2015 - Jan Ingram

Further discussion to be held on how best to honour our Life Members. We currently have a plaque with names on it, but should be create a photo wall, or some other display?

6. Pennant Teams

Spring Pennants is coming to an end, with one more week of competition then finals. Teams for 2023 Autumn season will need to be in by the end of January will start to canvas players before the end of the year and see who is likely to play next year.

If you need a reserve, please contact Anthony Campbell or Steven Jones, as we may have some options available.

Contact the committee if you are interested in being in a team for future pennant seasons, or as a reserve.

Fees for players will increase slightly next year, with all players being charged \$30 per season for any pennant competition. This is a move away from team fees. Club will be billed for all players competing attached to us, we collect the fees and pay WA Squash.

Fees for WA Squash 2023 - Seniors \$70, Juniors \$30 plus \$30 per player per season

2023 Pennant Dates are now available on the WA Squash website, summary below:

Autumn - Commences 13th Feb - 23rd May

Winter - Commences 12th June - 29th August

Spring - Commences 18th September - 12th December

Decision

Pennant Prizes - have run out, what should we provide for 2023 - Towels, eski bags, other suggestions?

Tasks

- Pennant Players - Email nomination form to all current players to establish who is likely to play next year
Assignee: Steven JONES
Due date: 02-12-2022

7. Girls only squash coaching

We have set aside \$2000 to fund the running of the following program three times during 2022:

- Run a six week "Squash Girls Can" program in Terms 2, 3 & 4 2022
 - **Term 2** has been completed - **6 girls, 2 courts, 1 coach** (Sue Hillier) - cost = \$360 Sue less \$360 fees received, Kane has donated the court hire, so Term 2 was cost neutral to the club
 - **Term 3** has been completed - **7 girls, 2 courts, 1 coach** (Sue Hillier) - cost = \$360 Sue less \$420 fees received, Kane has donated the court hire, so Term 3 was cost neutral to the club
 - Aim to increase coaches, add Hannah for **Term 4**, and then double number of participants, program has been advertised at all local High Schools for Term 4, commences November 3rd to December 8th
 - **Term 4** - CANCELLED due to a lack of enrolments, only 2 girls enrolled

PLAN - 2023

- Limit the participants to maximum of 16, over four courts, with three female coaches
- Participants can be teenage girls, their mums, adult women, any females wanting to learn to play squash (check with coaches)
- Aim of the program is to develop skills as social squash players, and link into further development options
- Costs, Courts ($\$20 \times 4 \times 6$) = \$480, Coaches ($\$60 \times 3 \times 6$) = \$1080 = \$1560, Fees, \$10 per week $\times 16$ = \$960 - NET COST \$600 per term
- Will keep on a Thursday afternoon (4.00pm to 5.00pm) to keep consistent with 2022, and other junior coaching
- Tentative Term Dates:
 - a. Term 1 - 23rd February, & 2nd, 9th, 16th, 23rd & 30th March
 - b. Term 2 - 18th & 26th May, & 1st, 8th, 15th & 22nd June
 - c. Term 3 - 3rd, 10th, 17th, 24th, & 31st August, & 7th September
 - d. Term 4 - 2nd, 9th, 16th, 23rd & 30th November, & 7th Dec
- Club will continue to seek grant funding to support this initiative as well

Decision

Girls Program - options for 2023 to be discussed further

8. Grants

Mar 2021 - TAB Sports Grants - \$2000 towards equipment for the Junior program - ongoing

Apr 2021 - Volunteer Grant (via Federal MP) - **SUCCESSFUL** - \$5000 received in January 2022, funds to be used by December 2022.

Grant expenditure to date is as follows:

- Coaching Course fees - 2 x \$165, 1 x \$55 = \$385
- Access to Club Management resources via Clubmap = \$493.90
- Bag Racks - 2 x \$169 = \$338
- Chairs (Chairforce) - 50 x \$49 + delivery = \$2570.00
- Tables - aim to purchase 4 new tables

To purchase (\$1213.10 remaining) - tables. Steven to organise purchase of tables prior to the end of the year.

NB - we have signed up to Green Chair, which is a company that offers free excess furniture to non profits groups, so we may be able to pick up some tables from this source, or other furniture items that may help the club.

September 2022 - Australian Sports Foundation - \$970 - for equipment to support growth of junior programme (UNSUCCESSFUL)

September 2022 - Volunteer Grant (via Federal MP) - \$5000 - to update technology, coaching fees - advised that \$2000 has been allocated to the club for coaching equipment - looking at spending this on a Smart TV / GoPro to allow us to live stream games, access coaching videos and websites etc. Money should be available in June 2023. (SUCCESSFUL)

a. Livestreaming - Brett explored a couple of options for cameras, further investigation is needed (check task update for details)

October 2022 - Fuel to Play and Go - \$2000 grants available to promote healthy food and drink options, application made. Waiting for meeting with Healthway to final grant. (SUCCESSFUL)

Potential Grants:

Community (federal) - Larger grant available to support front wall upgrade, waiting for further information from Sam Lim's office.

Facilities (state) - Twice a year to support the upgrading of playing surfaces, looking at this for a third of the front wall costs.

9. Facilities - improvements

The ongoing development of facilities is critical for the future of squash in WA, and as the largest 'users' of the centre, the club is committed to the continual development of our centre for the benefit of members, all squash players, and the wider community. The current focus of the club is to work towards a permanent solution for the front walls in conjunction with other key stakeholders. This and other items are listed below.

Option 1 - Front Walls - aim to upgrade to glass

- CourtTech Australia currently supply and install glass front walls over old plaster walls, the cost per court is \$23,000
- COURTDesigns HALF SYSTEM Renovation is a permanent solution to reoccurring front

wall and side wall problems. COURTDesigns offers renovations for plaster courts and panel courts. *5 year guarantee *Low maintenance, same surface at the professionals *Height adjustable tins. After installation of the 40mm thick COURTDesigns Half System Wall on existing plaster walls, the court dimensions still comply with WSF guidelines

- <http://fitzsquash.com/index.php/courttech1/squash-courts/renovations/>
- 8 courts = \$184,000, DLGSC Funding \$61,000, Balance \$123,000
- 4 courts = \$92,000, DLGSC Funding \$31,000, Balance \$61,000

Option 2 - Front Walls - quote from Lenzo Plasterers

- Initial quote to patch the walls, render, and paint - \$8,800 per court = \$71,000
- Next quote - replace full walls (club remove) - \$16,000 per court = \$128,000
- Next quote - replace full walls (they remove) - \$18,000 per court = \$144,000

Option 3 - Front Walls - quote from Adept Building / Mike Millington

- Initial 'quote' was around \$10,000 per court = \$80,000, using club labour to remove old walls
- Looking at splitting into three sections - 1-2, 3-5, 6-8 - as will need to block off to avoid dust going through the centre
- Mike & Rob to develop a 'spec' for the plaster, court plaster is available from the UK, Mike's plasterer to give a more detailed costing
- Need to have a formal quote provided by the end of November

Meeting held (23rd March) with Bill Thomas (BGPTC) & Kane Fasolo. Bill is on the board's capital expenditure committee and was seeking input into the needs of the squash centre. Following is a summary of the discussion:

- Facilities funding is available via DLGSC twice a year, maximum of 30% of total project
- Tennis club access this funding, so looking at what projects to prioritise in the next couple of years
- Front walls were discussed, reason for needing repair, what done in the past, why glass not replaster, costs involved
- City of Melville unlikely to contribute, have not provided any funding to Tennis club for any improvements to date, only loans
- If the club could raise funds to fix one court, that would be seen as favourable. We will look at options to raise funds.
- Will need funding from club, Tennis, Local and/or Federal Government, and possibly private funding to get this project completed
- Look at starting with most damaged courts, and/or doing the upgrades over a few years
- Steven to contact DLGSC to discuss our project, and provide details to Bill

Steven spoke with DLGSC, Mark Toomath (9492-9870), he advised the following:

- Project to upgrade the front walls to glass was within the funding scope
- Need to ensure Tennis Club is on board (as lease holder), letter to that effect or joint application
- Need to contact City of Melville, get their approval to support the work, discuss their priorities, as likely to have several applications at each local Government
- Maximum funding is 30%, so need to have remaining funds allocated to the project, and clearly documented

- Need to talk to WA Squash to ensure this project is on their priority list as well
- Next funding round is in July/Aug, funds need to be spent by 15th June 2023
- Application should highlight the benefits of the upgrade, to community, players, in terms of reduce maintenance costs etc

Further follow up with clubs in Victoria, and Squash Australia has occurred. Professional opinion has been sought on the best avenue to take for 'fixing' the front walls. Further discussion to be held on this issue.

Louis has made contact with Ben Morton's office to seek support for this project and we are in the process of trying to secure funding via an election commitment, or a future grant round. Further clarity on this will be available following the federal election in May.

21/5/2022 - Following the Liberal loss and Ben Morton losing his seat, our funding for this project has now gone, and we need to start again.

4/8/2022 - Frank has organised a quote from a plasterer as part of our ongoing discussion to fix the walls. Details to be provided in the next week. The issue of the leaking roof is still to be resolved.

6/8/22 - met Ole from Tennis Club, he advised that the council had repaired the roof, and the leak over court 7 should now be resolved. He was checking to see if any further rain had entered, advised that we would monitor this.

12/9/22 - Kane advised that the City of Melville has inspected the roof and have declared that all the leaks have been fixed, and that the downpipes are sufficient for drainage from the roof. Kane will get this in writing so that we have some comeback in the event of any future work being affected by water damage.

12/9/22 - Mike to put together a detailed quote to replace the front wall plaster with a specification plan that will ensure the correct materials are used now and in the future. Club to seek funding via Federal MP, State Grant, and Tennis Club.

14/1/22 - Further quote from Lenzo Plasterers received to replace the whole front walls, rather than patching

17/11/22 - No further action, waiting for quote from Mike Millington (expected by 30th Nov)

Floors - approval has been provided by the City of Melville to sand the floors, as per an agreement following the roof leaks. Kane is following this up. These have been scheduled for August 2022.

November 2022 - sanding of the floors completed

Air Conditioning - Kane put this onto the agenda for the capital expenditure committee. Plan is to place two units at either end of the 'clubroom' area to create a flow into the central space. Options and costs are being explored.

Air flow / Fans - The club is looking to replace the downstairs door (by the fountain) with a dual door (\$650) that can open and provide a screen door to allow air flow. Kane has installed one fan in the downstairs area to increase air flow.

November 2022 - Two fans installed by Kane. Replacement door has arrived and will be installed in the near future.

10. Sponsorship & Fundraising

Sponsorship

Currently the club has eight sponsors, and we thank them for their support of the club. Members are encouraged to use our sponsors services when they are able and support these businesses. Current sponsors details can be found on our website, and on display at the centre.

Current sponsors are as follows:

Vince - **Perth Hills Accommodation** - <https://www.perthhillsaccommodation.com.au/>

Phil - **Scott & Associates** - <http://www.scotteng.com.au/>

Hadden - **Slab & Garden City** - <http://www.slabandgardencity.com.au/> - Renewed for 2023

Frank - **2B Chauffeured** - <https://2bchauffeured.com.au/>

Frank - **Frank's Lawnmowing Services**

- <https://www.facebook.com/frankslawnmowingservices/>

Mike - **Adept Building Services** - <https://www.adeptbuilding.net.au/>

Kane - **The Racquet Shop** - <https://racquetshop.com.au/> - Renewed for 2023

Ryan - **Pritchard Francis** - <https://www.pfeng.com.au/>

Fundraising

iSponsor - This is a FREE fundraising app that turns everyday spending into fundraising dollars. iSponsor have over 900+ brands at your fingertips ready to sponsor your group. I've signed Blue Gum Squash Club up as a recipient of sponsor funds. Anyone can use this app and choose who their sponsorship \$\$ go to. You can register a card and use online or in-store (check first) and we will get a percentage of your purchase. iSponsor Facebook page - <https://www.facebook.com/isponsoraus/>

Some brands on the app - BWS, Puma, Bonds, Subway, The North Face, Gazman, Lenovo, Foot Locker, Specsavers, Bed Bath n Table.

It's easy to use, and as an example a purchase of two shirts via Gazman results in \$5 for the club. If you are going to spend the money anyway, it is a useful way of also supporting the club. Further details will be emailed out to members shortly.

Container for Change - This scheme, recycling eligible containers for 10c refund, is one of our best fundraising avenues. We are currently generating around \$25 per week through the bins at the centre, and this funds our junior program entirely. You can support this scheme by putting your containers into the bins provided at the centre (caps removed), or donating your containers to the club when you take them to the refund point (just quote our scheme number - C10309447)

Entertainment Books - we have been doing this for a few years now, but now it is all electronic books. You can purchase your entertainment book memberships via this link - <https://www.entertainment.com.au/orderbooks/83556g> - \$14 from every book sold goes to the club. Books can be purchased any time and are valid for a year from date of activation.

Australian Sports Foundation (ASF) - This organisation allows people to make a Tax deductible donation to sporting clubs. We have two projects listed on the website

- Junior Program equipment - these funds are used to buy equipment for our Junior Program as required
- Refurbishment of Front Walls - these funds are solely for updating our front walls

Tax deductible donations can be made via the ASF website: [ASF WEBSITE](#)

Donations - Any person, or business, can donate directly to the club via cash, or bank transfer. If you would like to make a donation to the club for any of our projects

please contact any committee member.

Tasks

- ✓ Sponsorship - Email sponsors, invitation to renew for 2023
Assignee: Steven JONES
Due date: 16-12-2022

11. Committee Members

The following committee members were elected for 2022-23:

Steven Jones - President

Louis Meyer - Vice-President

Mike Hipkins - Secretary

Audrey Lazaroo - Ladies Club Capt, Anthony Campbell - Mens Club Capt

Committee - Rob Blackett, Frank Lupis, Brian Searles, Jonathan Rafols, Brett Hainsworth

Belinda Stokes** - Treasurer

** Belinda Stokes joined the committee from November 2022

Clare Slyth - will continue to manage the juniors

Steve Tapley - will continue to manage the website / entertainment books

End of minutes.

Summary of matters arising are tabled on the following page.

Minutes of Monthly Committee Meeting on 17-11-2022

Summary of Matters Arising

Decisions

Item Decision

1.

3.1

Summer Squash - develop plan and then advertise to members

3.2

6.

Pennant Prizes - have run out, what should we provide for 2023 - Towels, eski bags, other suggestions?

7.

Girls Program - options for 2023 to be discussed further

Tasks

Item	Task	Assigned to	Due date
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1.	WallyBall - Discuss cancellation of booking for Thursday night for 2023	Steven JONES	02-02-2023
1.	Past members - create a list of ex-members for follow up, why left, try to re-engage	Steven JONES	30-11-2022
3.2	Doubles Tournament - Poster to be created for advertising	Steven JONES	02-12-2022
3.3	Awards Night - Mike to contact EFYC and ask for an invoice to be sent for the deposit for 2023	Mike HIPKINS	31-12-2022
6.	Pennant Players - Email nomination form to all current players to establish who is likely to play next year	Steven JONES	02-12-2022
10.	Sponsorship - Email sponsors, invitation to renew for 2023	Steven JONES	16-12-2022