

Blue Gum Squash Club (Inc)



Monthly Committee Meeting

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When 08-09-2022 at 02:00

Location: Squashworld Brentwood, 33 Moolyean Rd, Brentwood WA 6153, Australia

Chairperson Steven JONES

Minute taker Steven JONES

Present Rob BLACKETT , Anthony CAMPBELL (Mens Club Captain), Mike HIPKINS , Steven JONES (President), Audrey LAZAROO (Ladies Club Captain), Frank LUPIS

Apologies Brett Hainsworth , Louis MEYER , Elliott SAWYER , Brian SEARLES

Minutes

1. 2022 - Goals for the club

Membership - aim to keep our current members and increase our membership numbers to 200 (180 for 2021). We currently have 194 members for 2022.

- ensure we retain our current members, what is needed to keep people at the club, why do people leave?
- target Murdoch University students as a cohort of potential new players
- target casual players and try to 'convert' them to club members, and ultimately WA Squash participants - Kane will ask centre staff to promote benefits of joining the club to all casual players, particularly those who play in the evenings
- target populations, ie females, to try and increase representation - we will do this via the Girls Squash Program
- target our Juniors and encourage all junior program participants to join the club - via Junior Program, Junior pennants, tournaments
- ensure the 'pathways' for social players are available, clear and advertised - Wednesday social, Thursday in-house, tournaments
- offer free coaching, for new adult players to help improve their skills and enjoyment, maybe once or twice a month - agreed, need to start this initiative.

Doubles - continue to promote Monday night doubles, and hold an inter-club competition during 2022

Facilities - see separate topic

2. Bills Received / To Pay

Current balance - \$26,238.20** @ 7th September 2022.

- All invoices have been paid

- \$40 in outstanding fees to be collected from 2021

- \$800 in outstanding fees to be collected for 2022 (all have been invoiced)

** Includes \$1213.10 grant money to be used by 31/12/2022 (see notes in separate area for expenditure of this grant)

** Includes \$2000 set aside for Girls Program in 2022

3. Calendar of Events

Events planned for 2022 to be discussed and dates decided, anticipate the following events as a minimum.

- **Golf Day** - POSTPONED until later in the year, possible early November
- **Club Champs** - September 2022 - Doubles Sat 10th Sept, Singles Mon 12th & Sat 17th Sept
- need to advertise this event and start to collect entries
- **AGM** - Saturday 17th Sept, following the club champs
- **45th Anniversary / Awards Night** - Saturday 15th October 2022 - see separate notes
- Doubles competition - Squashworld clubs - still working on getting this happening

3.1. 45th Anniversary / Awards Night

Venue - East Fremantle Yacht Club - booked (Maximum of 100 people)

Menu - Pre-dinner nibbles, two course buffet meal - Mike to confirm - meal confirmed, nibbles to be decided once numbers known

Music - DJ - GnT Retro (Garry James) - Steven to confirm - booked

Photos - Photo booth to be arranged, or photographer - Steven to confirm options - booked photo booth for 2 hours

Cost - agreed \$60 per person (this is subsidised for all attendees)

Time: 6.00pm to 7.00pm - pre-dinner drinks / nibbles, 7.00pm to 11.00pm - awards, presentations, dinner, dance

Discussed that around 60 tickets 'sold' so far, need to push this for the remainder of September.

4. Volunteer Awards

DON'T FORGET TO NOMINATE

Blue Gum Squash Club - **The Bernice Gryguc Award for "Outstanding Contribution to the Club"** nominations are now open for the 2022 award, and will remain open until the 30th September 2022. Any club member can make a nomination to recognise the efforts of another club member throughout the year, the committee will select a winner from the nominations received.

Nominations can be made via this link - <https://forms.office.com/r/Qgb3MYPdQe>

5. Life Members

As part of our 45th anniversary celebrations we are going to highlight and celebrate a life member each month. We currently have 12 Life Members, and we have managed to contact them all. We are in the process of putting together a profile for each of them.

Our Life Members are:

1983 - Trevor Osborne, 1987 - Sandie Davis, 1993 - Jenny Marsh, 1993 - Helen Collins (dec), Lyn Scurry, Anthony Scurry (all from Rossmoyne), 2001 - Christine Cooper, 2002 - Maddy Tushingham, 2003 - Gaynor Dean, 2004 - Ken Tushingham, 2015 - Ric Nicholas 2015 - Jan Ingram

Information gathered has been collated, and we can now start to share these on our Facebook page over the next few months. Some still have quite a few gaps, so we will continue to update as best as possible.

Discussed creating a wall for pictures of our Life members to be displayed, we would need to locate some different photos if we go down this path, as many of the current photos are very low resolution.

6. 45th Anniversary - Club Shirts

Order has been completed - 50 shirts / dresses - expected delivery date is around the 25th May - invoices sent out, due 30th April.

Thanks to everyone who supported this.

An additional order of 15 shirts has been made, expected to be received in October.

7. Pennant Teams

Winter pennants has finished, we didn't win any pennants this season, one Grand Final.

Spring Pennants commences next week, similar number of teams, managed to increase the Ladies teams by one. A few new players involved this season. Steven to invoice all players with outstanding fees.

If you need a reserve, please contact Anthony Campbell or Steven Jones, as we may have some options available.

Contact the committee if you are interested in being in a team for future pennant seasons, or as a reserve.

Fees for WA Squash 2022 - Seniors \$70, Juniors \$30

8. Girls only squash coaching

We have set aside \$3000 to fund the running of the following program three times during 2022:

- Run a six week "Squash Girls Can" program in Terms 2, 3 & 4 2022
 - Term 2 has been completed - 6 girls, 2 courts, 1 coach (Sue Hillier) - cost = \$360 Sue less \$360 fees received, Kane has donated the court hire, so Term 2 was cost neutral to the club
 - Aim to increase coaches, add Hannah for Term 2, and then double number of participants
 - Term 3 has commenced with 7 girls, 2 weeks in July, then remaining 4 weeks in September. Will advertise at local schools to see if we can increase the numbers, aiming for 12 for Term 3

PLAN

- Limit the participants to maximum of 16, over four courts, with three female coaches
- Participants can be teenage girls, their mums, adult women, any females wanting to learn to play squash
- Aim of the program is to develop skills as social squash players, and link into further development options
- Costs, Courts ($\$20 \times 4 \times 6$) = \$480, Coaches ($\$60 \times 3 \times 6$) = \$1080 = \$1560, Fees, \$10 per week $\times 16 = \$960$ - NET COST \$600 per term
- Will try and run on a Thursday afternoon (4.00pm to 5.00pm) to keep consistent with 2021
- Tentative Term Dates:
 - a. Term 2 – 12th, 19th & 26th May, 2nd, 9th & 16th June - COMPLETED - 6 participants
 - b. Term 3 – 21st & 28th July, then 1st, 8th, 15th & 22nd Sept - COMMENCED - 7 participants
 - c. Term 4 – 3rd, 10th, 17th & 24th Nov, 1st & 8th Dec
- Club will continue to seek grant funding to support this initiative as well

9. Grants

Mar 2021 - TAB Sports Grants - \$2000 towards equipment for the Junior program - ongoing

Apr 2021 - Volunteer Grant (via Federal MP) - **SUCCESSFUL** - \$5000 received in January 2022, funds to be used by December 2022.

Grant expenditure to date is as follows:

- Coaching Course fees - 2 x \$165, 1 x \$55 = \$385
- Access to Club Management resources via Clubmap = \$493.90
- Bag Racks - 2 x \$169 = \$338
- Chairs (Chairforce) - 50 x \$49 + delivery = \$2570.00
- Tables - aim to purchase 4 new tables

To purchase (\$1213.10 remaining) - tables.

NB - we have signed up to Green Chair, which is a company that offers free excess furniture to non profits groups, so we may be able to pick up some tables from this source, or other furniture items that may help the club.

June 2022 - Budget Direct Sponsorship - application made for \$2500 for juniors, girls program and equipment.

September 2022 - Australian Sports Foundation - \$970 - for equipment to support growth of junior programme

September 2022 - Volunteer Grant (via Federal MP) - \$5000 - to update technology, coaching fees - EOI stage only, waiting to hear if successful.

Potential Grants:

Fuel to Play and Go - \$2000 grants available to promote healthy food and drink options

Community (federal) - Larger grant available to support front wall upgrade, waiting for further information from Sam Lim's office.

10. Facilities - improvements

The ongoing development of facilities is critical for the future of squash in WA, and as the largest 'users' of the centre, the club is committed to the continual development of our centre for the benefit of members, all squash players, and the wider community. The current focus of the club is to work towards a permanent solution for the front walls in conjunction with other key stakeholders. This and other items are listed below.

Front Walls - aim to upgrade to glass

- CourtTech Australia currently supply and install glass front walls over old plaster walls, the cost per court is \$23,000
- COURTDesigns HALF SYSTEM Renovation is a permanent solution to reoccurring front wall and side wall problems. COURTDesigns offers renovations for plaster courts and panel courts. *5 year guarantee *Low maintenance, same surface at the professionals *Height adjustable tins. After installation of the 40mm thick COURTDesigns Half System Wall on existing plaster walls, the court dimensions still comply with WSF guidelines
- <http://fitzsquash.com/index.php/courttech1/squash-courts/renovations/>

- 8 courts = \$184,000, DLGSC Funding \$61,000, Balance \$123,000
- 4 courts = \$92,000, DLGSC Funding \$31,000, Balance \$61,000

Meeting held (23rd March) with Bill Thomas (BGPTC) & Kane Fasolo. Bill is on the board's capital expenditure committee and was seeking input into the needs of the squash centre. Following is a summary of the discussion:

- Facilities funding is available via DLGSC twice a year, maximum of 30% of total project
- Tennis club access this funding, so looking at what projects to prioritise in the next couple of years
- Front walls were discussed, reason for needing repair, what done in the past, why glass not replaster, costs involved
- City of Melville unlikely to contribute, have not provided any funding to Tennis club for any improvements to date, only loans
- If the club could raise funds to fix one court, that would be seen as favourable. We will look at options to raise funds.
- Will need funding from club, Tennis, Local and/or Federal Government, and possibly private funding to get this project completed
- Look at starting with most damaged courts, and/or doing the upgrades over a few years
- Steven to contact DLGSC to discuss our project, and provide details to Bill

Steven spoke with DLGSC, Mark Toomath (9492-9870), he advised the following:

- Project to upgrade the front walls to glass was within the funding scope
- Need to ensure Tennis Club is on board (as lease holder), letter to that effect or joint application
- Need to contact City of Melville, get their approval to support the work, discuss their priorities, as likely to have several applications at each local Government
- Maximum funding is 30%, so need to have remaining funds allocated to the project, and clearly documented
- Need to talk to WA Squash to ensure this project is on their priority list as well
- Next funding round is in July/Aug, funds need to be spent by 15th June 2023
- Application should highlight the benefits of the upgrade, to community, players, in terms of reduce maintenance costs etc

Further follow up with clubs in Victoria, and Squash Australia has occurred. Professional opinion has been sought on the best avenue to take for 'fixing' the front walls. Further discussion to be held on this issue.

Louis has made contact with Ben Morton's office to seek support for this project and we are in the process of trying to secure funding via an election commitment, or a future grant round. Further clarity on this will be available following the federal election in May.

21/5/2022 - Following the Liberal loss and Ben Morton losing his seat, our funding for this project has now gone, and we need to start again.

4/8/2022 - Frank has organised a quote from a plasterer as part of our ongoing discussion to fix the walls. Details to be provided in the next week. The issue of the leaking roof is still to be resolved.

6/8/22 - met Ole from Tennis Club, he advised that the council had repaired the roof, and the leak over court 7 should now be resolved. He was checking to see if any further rain had entered, advised that we would monitor this.

12/9/22 - Kane advised that the City of Melville has inspected the roof and have declared that all the leaks have been fixed, and that the downpipes are sufficient for drainage from the roof. Kane will get this in writing so that we have some comeback in the event of any future work being affected by water damage.

12/9/22 - Mike to put together a detailed quote to replace the front wall plaster with a specification plan that will ensure the correct materials are used now and in the future. Club to seek funding via Federal MP, State Grant, and Tennis Club.

Floors - approval has been provided by the City of Melville to sand the floors, as per an agreement following the roof leaks. Kane is following this up. These have been scheduled for August 2022.

September 2022 - sanding of the floors has commenced, two courts per week over the next four weeks

Air Conditioning - Kane put this onto the agenda for the capital expenditure committee. Plan is to place two units at either end of the 'clubroom' area to create a flow into the central space. Options and costs are being explored.

Air flow / Fans - The club is looking to replace the downstairs door (by the fountain) with a dual door that can open and provide a screen door to allow air flow. Kane is looking into installing fans in the downstairs area to increase air flow.

11. Sponsorship & Fundraising

Sponsorship

Currently the club has eight sponsors, and we thank them for their support of the club. Members are encouraged to use our sponsors services when they are able and support these businesses. Current sponsors details can be found on our website, and on display at the centre.

Current sponsors are as follows:

Vince - **Perth Hills Accommodation** - <https://www.perthhillsaccommodation.com.au/>

Phil - **Scott & Associates** - <http://www.scotteng.com.au/>

Hadden - **Slab & Garden City** - <http://www.slabandgardencity.com.au/>

Frank - **2B Chauffeured** - <https://2bchauffeured.com.au/>

Frank - **Frank's Lawnmowing Services**

- <https://www.facebook.com/frankslawnmowingservices/>

Mike - **Adept Building Services** - <https://www.adeptbuilding.net.au/>

Kane - **The Racquet Shop** - <https://racquetshop.com.au/>

Ryan - **Pritchard Francis** - <https://www.pfeng.com.au/>

Fundraising

iSponsor - This is a FREE fundraising app that turns everyday spending into fundraising dollars. iSponsor have over 900+ brands at your fingertips ready to sponsor your group. I've signed Blue Gum Squash Club up as a recipient of sponsor funds. Anyone can use this app and choose who their sponsorship \$\$ go to. You can register a card and use online or in-store (check first) and we will get a percentage of your purchase. iSponsor Facebook page - <https://www.facebook.com/isponsoraus/>

Some brands on the app - BWS, Puma, Bonds, Subway, The North Face, Gazman, Lenovo, Foot Locker, Specsavers, Bed Bath n Table.

It's easy to use, and as an example a purchase of two shirts via Gazman results in \$5 for the club. If you are going to spend the money anyway, it is a useful way of also supporting the club. Further details will be emailed out to members shortly.

Container for Change - This scheme, recycling eligible containers for 10c refund, is one of our best fundraising avenues. We are currently generating around \$25 per week through the bins at the centre, and this funds our junior program entirely. You can support this scheme by putting your containers into the bins provided at the centre (caps removed), or donating your containers to the club when you take them to the refund point (just quote our scheme number - C10309447)

Entertainment Books - we have been doing this for a few years now, but now it is all electronic books. You can purchase your entertainment book memberships via this link - <https://www.entertainment.com.au/orderbooks/83556g> - \$14 from every book sold goes to the club. Books can be purchased any time and are valid for a year from date of activation.

Australian Sports Foundation (ASF) - This organisation allows people to make a Tax deductible donation to sporting clubs. We have two projects listed on the website

- Junior Program equipment - these funds are used to buy equipment for our Junior Program as required
- Refurbishment of Front Walls - these funds are solely for updating our front walls

Tax deductible donations can be made via the ASF website: [ASF WEBSITE](#)

Donations - Any person, or business, can donate directly to the club via cash, or bank transfer. If you would like to make a donation to the club for any of our projects please contact any committee member.

12. Committee Members

This meeting is the final committee meeting for the year, with the AGM set for 17th September.

The following committee members were elected for 2021-22:

Steven Jones - President

Louis Meyer - Vice-President

Mike Hipkins - Secretary

Audrey Lazaroo - Ladies Club Capt, Anthony Campbell - Mens Club Capt

Committee - Rob Blackett, Frank Lupis, Brian Searles, Elliott Sawyer, Brett Hainsworth

Vacant - Treasurer

Clare Slyth - will continue to manage the juniors

Steve Tapley - will continue to manage the website / entertainment books

End of minutes.