Blue Gum Squash Club (Inc)



Monthly Committee Meeting

Monthly Committee Meeting

When 20-10-2022 at 02:00

Location: Squashworld Brentwood, 33 Moolyeen Rd, Brentwood WA 6153, Australia

Chairperson Steven JONES

Minute Steven JONES

taker

Present Rob BLACKETT, Brett Hainsworth, Mike HIPKINS, Steven JONES (President), Frank

LUPIS, Louis MEYER, Jonathan RAFOLS

Apologies Anthony CAMPBELL (Mens Club Captain), Audrey LAZAROO (Ladies Club Captain),

Brian SEARLES

Minutes

1. 2023 - Goals for the club

Membership - aim to keep our current members and increase our membership numbers to 225. We currently have 199 members for 2022.

- ensure we retain our current members, what is needed to keep people at the club, why do people leave?
- target Murdoch University students as a cohort of potential new players
- target casual players and try to 'convert' them to club members, and ultimately WA Squash participants Kane will ask centre staff to promote benefits of joining the club to all casual players, particularly those who play in the evenings
- target populations, ie females, to try and increase representation we will do this via the Girls Squash Program
- target our Juniors and encourage all junior program participants to join the club via Junior Program, Junior pennants, tournaments
- ensure the 'pathways' for social players are available, clear and advertised Wednesday social, Thursday in-house, tournaments
- offer free coaching, for new adult players to help improve their skills and enjoyment, maybe once or twice a month agreed, need to start this initiative.

Decision

Committee to think about what else they would like to achieve in the next 12 months for discussion at the next committee meeting.

Tasks

Recruitment - create promotional material

Assignee: Louis MEYER Due date: 31-01-2025

2. Bills Received / To Pay

Current balance - \$19,249.89** @ 23rd October 2022.

- All invoices have been paid

Invoices to be received

- Tidy HQ Renewal \$500
- Junior racquets \$300
- \$40 in outstanding fees to be collected from 2021
- \$1800 in outstanding fees to be collected for 2022 (all have been invoiced)
- ** Includes \$1213.10 grant money to be used by 31/12/2022 (see notes in separate area for expenditure of this grant)
 - ** Includes \$2000 set aside for Girls Program in 2022

3. Calendar of Events

Events planned for 2022

- Golf Day - Due to be held in November, Mike looking for a date, will be advertised shortly

Events planned for 2023, for further discussion

- Feb Doubles competition Saturday 4th 12.00-4.00pm
- March Social gathering possibly games evening or BBQ at river aim to get families together
- July Quiz Night or Casino night fundraising event at the club
- Sept Club Champs early Sept, dates to be decided once Aust Masters dates are known
- Sept 9th or 16th AGM
- Oct Awards Night Saturday 14th
- Nov Golf Day date to be advised

Tasks

Golf Day - set date for next event

Assignee: Mike HIPKINS Due date: 31-10-2022

3.1. 45th Anniversary / Awards Night

Venue - East Fremantle Yacht Club - booked (Maximum of 100 people) - 69 tickets sold, booked for 70.

Menu - Pre-dinner nibbles, two course buffet meal

Music - DJ - GnT Retro (Garry James)

Photos - Adept Photobooth

Cost - \$60 per person (this is subsidised for all attendees)

Time: 6.00pm to 7.00pm - pre-dinner drinks / nibbles, 7.00pm to 11.00pm - awards, presentations, dinner, dance

Discussed that the evening went extremely well, all aspects of the night were positive. Venue was excellent, staff were helpful, food was delicious and plenty of it, enough space to move around and mingle, pre-dinner time was great for people to meet and chat with each other. Good mixture of presentations and time to chat, DJ was good, got people engaged and on the dance floor.

Discussed what this would look like if we had 100 people attending, and felt that the venue would still be ok.

Decision

2023 Awards Night - book EFYC for Sat 14th Oct, same basis as 2022.

Tasks

Awards Night - Mike to discuss with EFYC, and book 2023 dates Assignee: Mike HIPKINS

Due date: 31-01-2023

4. Volunteer Awards

The winner of the Bernice Gryguc Award for "Outstanding Contribution to the Club" for 2022 was JOSIE JONES.

DON'T FORGET TO NOMINATE

Blue Gum Squash Club - **The Bernice Gryguc Award for "Outstanding Contribution to the Club"** nominations are now open for the 2023 award, and will remain open until the 30th September 2023. Any club member can make a nomination to recognise the efforts of another club member throughout the year, the committee will select a winner from the nominations received.

Nominations for 2023 can be made via this link - CLICK HERE

5. Life Members

We currently have 10 Life Members (plus 2 deceased)

Our Life Members are:

1983 - Trevor Osborne, 1987 - Sandie Davis, 1993 - Jenny Marsh, 1993 - Helen Collins (dec), Lyr Scurry, Anthony Scurry (all from Rossmoyne), 2001 - Christine Cooper, 2002 - Maddy Tushingham, 2003 - Gaynor Dean (dec), 2004 - Ken Tushingham, 2015 - Ric Nicholas 2015 - Jan Ingram

Information gathered has been collated, some still have quite a few gaps, so we will continue to update as best as possible.

Discussed creating a wall for pictures of our Life members to be displayed, we would need to locate some different photos if we go down this path, as many of the current photos are very low resolution.

6. Pennant Teams

Winter pennants has finished, we didn't win any pennants this season, one Grand Final.

Spring Pennants commences next week, similar number of teams, managed to increase the Ladies teams by one. A few new players involved this season. Steven has invoiced all players with outstanding fees.

If you need a reserve, please contact Anthony Campbell or Steven Jones, as we may have some options available.

Contact the committee if you are interested in being in a team for future pennant seasons, or as a reserve.

Fees for WA Squash 2022 - Seniors \$70, Juniors \$30

2023 Pennant Dates are now available on the WA Squash website, summary below:

Autumn - Commences 13th Feb - 23rd May

Winter - Commences 12th June - 29th August

Spring - Commences 18th September - 12th December

7. Girls only squash coaching

We have set aside \$2000 to fund the running of the following program three times during 2022:

- Run a six week "Squash Girls Can" program in Terms 2, 3 & 4 2022
- **Term 2** has been completed *6 girls, 2 courts, 1 coach* (Sue Hillier) cost = \$360 Sue less \$360 fees received, Kane has donated the court hire, so Term 2 was cost neutral to the club
- **Term** 3 has been completed **7 girls**, **2 courts**, **1 coach** (Sue Hillier) cost = \$360 Sue less \$420 fees received. Kane has donated the court hire, so Term 3 was cost neutral to the club
- Aim to increase coaches, add Hannah for **Term 4**, and then double number of participants, program has been advertised at all local High Schools for Term 4, commences November 3rd to December 8th

PLAN - 2023

- Limit the participants to maximum of 16, over four courts, with three female coaches
- Participants can be teenage girls, their mums, adult women, any females wanting to learn to play squash (check with coaches)
- Aim of the program is to develop skills as social squash players, and link into further development options
- Costs, Courts ($$20 \times 4 \times 6$) = \$480, Coaches ($$60 \times 3 \times 6$) = \$1080 = \$1560, Fees, \$10 per week $\times 16$ = \$960 NET COST \$600 per term
- Will keep on a Thursday afternoon (4.00pm to 5.00pm) to keep consistent with 2022, and other junior coaching
- Tentative Term Dates:
 - a. Term 1 23rd February, & 2nd, 9th, 16th, 23rd & 30th March
 - b. Term 2 18th & 26th May, & 1st, 8th, 15th & 22nd June
 - c. Term 3 3rd, 10th, 17th, 24th, & 31st August, & 7th September
 - d. Term 4 2nd, 9th, 16th, 23rd & 30th November, & 7th Dec
- Club will continue to seek grant funding to support this initiative as well

8. Grants

Mar 2021 - TAB Sports Grants - \$2000 towards equipment for the Junior program - ongoing

Apr 2021 - Volunteer Grant (via Federal MP) - **SUCCESSFUL** - \$5000 received in January 2022, funds to be used by December 2022.

Grant expenditure to date is as follows:

- Coaching Course fees 2 x \$165, 1 x \$55 = \$385
- Access to Club Management resources via Clubmap = \$493.90
- Bag Racks 2 x \$169 = \$338
- Chairs (Chairforce) 50 x \$49 + delivery = \$2570.00
- Tables aim to purchase 4 new tables

To purchase (\$1213.10 remaining) - tables. Steven to organise purchase of tables prior to the end of the year.

NB - we have signed up to Green Chair, which is a company that offers free excess furniture to non profits groups, so we may be able to pick up some tables from this source, or other furniture items that may help the club.

June 2022 - Budget Direct Sponsorship - application made for \$2500 for juniors, girls program and equipment (UNSUCCESSFUL)

September 2022 - Australian Sports Foundation - \$970 - for equipment to support growth of junior programme (PENDING)

September 2022 - Volunteer Grant (via Federal MP) - \$5000 - to update technology, coaching fees - advised that \$2000 has been allocated to the club for coaching equipment - looking at spending this on a Smart TV / GoPro to allow us to live stream games, access coaching videos and websites etc. Money should be available in January 2023. (SUCCESSFUL)

October 2022 - Fuel to Play and Go - \$2000 grants available to promote healthy food and drink options, application made. (PENDING)

Potential Grants:

Community (federal) - Larger grant available to support front wall upgrade, waiting for further information from Sam Lim's office.

Facilities (state) - Twice a year to support the upgrading of playing surfaces, looking at this for a third of the front wall costs.

Tasks

Grants - Livestreaming - Explore what equipment is needed to be able to livestream matches, ie GoPrp

Assignee: Brett Hainsworth Due date: 31-12-2023

Grants - Purchase tables for clubroom

Assignee: Steven JONES Due date: 31-12-2022

9. Facilities - improvements

The ongoing development of facilities is critical for the future of squash in WA, and as the largest 'users' of the centre, the club is committed to the continual development of our centre for the benefit of members, all squash players, and the wider community. The current

focus of the club is to work towards a permanent solution for the front walls in conjunction with other key stakeholders. This and other items are listed below.

Option 1 - Front Walls - aim to upgrade to glass

- CourtTech Australia currently supply and install glass front walls over old plaster walls, the cost per court is \$23,000
- COURTDesigns HALF SYSTEM Renovation is a permanent solution to reoccuring front
 wall and side wall problems. COURTDesigns offers renovations for plaster courts and
 panel courts. *5 year guarantee *Low maintenance, same surface at the
 professionals *Height adjustable tins. After installation of the 40mm thick
 COURTDesigns Half System Wall on existing plaster walls, the court dimensions still
 comply with WSF guidelines
- http://fitzsquash.com/index.php/courttech1/squash-courts/renovations/
- 8 courts = \$184,000, DLGSC Funding \$61,000, Balance \$123,000
- 4 courts = \$92,000, DLGSC Funding \$31,000, Balance \$61,000

Option 2 - Front Walls - quote from Lenzo Plasterers

- Initial quote to patch the walls, render, and paint \$8,800 per court = \$71,000
- Next quote replace full walls (club remove) \$16,000 per court = \$128,000
- Next quote replace full walls (they remove) \$18,000 per court = \$144,000

Option 3 - Front Walls - quote from Adept Building / Mike Millington

- Initial 'quote' was around \$10,000 per court = \$80,000, using club labour to remove old walls
- Looking at splitting into three sections 1-2, 3-5, 6-8 as will need to block off to avoid dust going through the centre
- Mike & Rob to develop a 'spec' for the plaster, court plaster is available from the UK, Mike's plasterer to give a more detailed costing
- Need to have a formal quote provided by the end of November

Meeting held (23rd March) with Bill Thomas (BGPTC) & Kane Fasolo. Bill is on the board's capital expenditure committee and was seeking input into the needs of the squash centre. Following is a summary of the discussion:

- Facilities funding is available via DLGSC twice a year, maximum of 30% of total project
- Tennis club access this funding, so looking at what projects to prioritise in the next couple of years
- Front walls were discussed, reason for needing repair, what done in the past, why glass not replaster, costs involved
- City of Melville unlikely to contribute, have not provided any funding to Tennis club for any improvements to date, only loans
- If the club could raise funds to fix one court, that would be seen as favourable. We will look at options to raise funds.
- Will need funding from club, Tennis, Local and/or Federal Government, and possibly private funding to get this project completed
- Look at starting with most damaged courts, and/or doing the upgrades over a few vears
- Steven to contact DLGSC to discuss our project, and provide details to Bill

Steven spoke with DLGSC, Mark Toomath (9492-9870), he advised the following:

- Project to upgrade the front walls to glass was within the funding scope
- Need to ensure Tennis Club is on board (as lease holder), letter to that effect or joint application
- Need to contact City of Melville, get their approval to support the work, discuss their priorities, as likely to have several applications at each local Government
- Maximum funding is 30%, so need to have remaining funds allocated to the project, and clearly documented
- Need to talk to WA Squash to ensure this project is on their priority list as well
- Next funding round is in July/Aug, funds need to be spent by 15th June 2023
- Application should highlight the benefits of the upgrade, to community, players, in terms of reduce maintenance costs etc

Further follow up with clubs in Victoria, and Squash Australia has occurred. Professional opinion has been sought on the best avenue to take for 'fixing' the front walls. Further discussion to be held on this issue.

Louis has made contact with Ben Morton's office to seek support for this project and we are in the process of trying to secure funding via an election commitment, or a future grant round. Further clarity on this will be available following the federal election in May.

21/5/2022 - Following the Liberal loss and Ben Morton losing his seat, our funding for this project has now gone, and we need to start again.

4/8/2022 - Frank has organised a quote from a plasterer as part of our ongoing discussion to fix the walls. Details to be provided in the next week. The issue of the leaking roof is still to be resolved.

6/8/22 - met Ole from Tennis Club, he advised that the council had repaired the roof, and the leak over court 7 should now be resolved. He was checking to see if any further rain had entered, advised that we would monitor this.

12/9/22 - Kane advised that the City of Melville has inspected the roof and have declared that all the leaks have been fixed, and that the downpipes are sufficient for drainage from the roof. Kane will get this in writing so that we have some comeback in the event of any future work being affected by water damage.

12/9/22 - Mike to put together a detailed quote to replace the front wall plaster with a specification plan that will ensure the correct materials are used now and in the future. Club to seek funding via Federal MP, State Grant, and Tennis Club.

14/1/22 - Further quote from Lenzo Plasterers received to replace the whole front walls, rather than patching

Floors - approval has been provided by the City of Melville to sand the floors, as per an agreement following the roof leaks. Kane is following this up. These have been scheduled for August 2022.

September 2022 - sanding of the floors has commenced, two courts per week over the next four weeks, only court 4 to complete

Air Conditioning - Kane put this onto the agenda for the capital expenditure committee. Plan is to place two units at either end of the 'clubroom' area to create a flow into the central space. Options and costs are being explored.

Air flow / Fans - The club is looking to replace the downstairs door (by the fountain) with a dual door (\$650) that can open and provide a screen door to allow air flow. Kane has installed one fan in the downstairs area to increase air flow.

Tasks

Pennant Shields - Add wood to downstairs walls for shields to be attached

Assignee: Rob BLACKETT Due date: 28-02-2023

Honour Board - Provide quote to make a new honour board

Assignee: Rob BLACKETT Due date: 31-12-2022

Honour Board - Update with 2022-23 details, and get quote to setup new board

Assignee: Steven JONES Due date: 31-12-2022

10. Sponsorship & Fundraising

Sponsorship

Currently the club has eight sponsors, and we thank them for their support of the club. Members are encouraged to use our sponsors services when they are able and support these businesses. Current sponsors details can be found on our website, and on display at the centre.

Current sponsors are as follows:

Vince - Perth Hills Accommodation - https://www.perthhillsaccommodation.com.au/

Phil - Scott & Associates - http://www.scotteng.com.au/

Hadden - Slab & Garden City - http://www.slabandgardencity.com.au/

Frank - 2B Chauffereured - https://2bchauffeured.com.au/

Frank - Frank's Lawnmowing Services

- https://www.facebook.com/frankslawnmowingservices/

Mike - Adept Building Services - https://www.adeptbuilding.net.au/

Kane - The Racquet Shop - https://racquetshop.com.au/

Ryan - Pritchard Francis - https://www.pfeng.com.au/

Fundraising

iSponsor - This is a FREE fundraising app that turns everyday spending into fundraising dollars. iSponsor have over 900+ brands at your fingertips ready to sponsor your group. I've signed Blue Gum Squash Club up as a recipient of sponsor funds. Anyone can use this app and choose who their sponsorship \$\$ go to. You can register a card and use online or in-store (check first) and we will get a percentage of your purchase. iSponsor Facebook page - https://www.facebook.com/isponsoraus/

Some brands on the app - BWS, Puma, Bonds, Subway, The North Face, Gazman, Lenovo, Foot Locker, Specsavers, Bed Bath n Table.

It's easy to use, and as an example a purchase of two shirts via Gazman results in \$5 for the club. If you are going to spend the money anyway, it is a useful way of also supporting the club. Further details will be emailed out to members shortly.

Container for Change - This scheme, recycling eligible containers for 10c refund, is one of our best fundraising avenues. We are currently generating around \$25 per week through the bins at the centre, and this funds our junior program entirely. You can support this scheme by putting your containers into the bins provided at the centre (caps removed), or donating your containers to the club when you take them to the refund point (just quote our scheme number - C10309447)

Entertainment Books – we have been doing this for a few years now, but now it is all electronic books. You can purchase your entertainment book memberships via this link – *https://www.entertainment.com.au/orderbooks/83556g* – \$14 from every book sold goes to the club. Books can be purchased any time and are valid for a year from date of activation.

Australian Sports Foundation (ASF) – This organisation allows people to make a Tax deductible donation to sporting clubs. We have two projects listed on the website

- Junior Program equipment these funds are used to buy equipment for our Junior Program as required
- Refurbishment of Front Walls these funds are solely for updating our front walls

Tax deductible donations can be made via the ASF website: ASF WEBSITE

Donations - Any person, or business, can donate directly to the club via cash, or bank transfer. If you would like to make a donation to the club for any of our projects please contact any committee member.

11. Committee Members

The following committee members were elected for 2022-23:

Steven Jones - President

Louis Meyer - Vice-President

Mike Hipkins - Secretary

Audrey Lazaroo - Ladies Club Capt, Anthony Campbell - Mens Club Capt

Committee - Rob Blackett, Frank Lupis, Brian Searles, Jonathan Rafols, Brett Hainsworth

Vacant - Treasurer

Clare Slyth - will continue to manage the juniors

Steve Tapley - will continue to manage the website / entertainment books

End of minutes.

Summary of matters arising are tabled on the following page.

Minutes of Monthly Committee Meeting on 20-10-2022

Summary of Matters Arising

Decisions 众



Item Decision

1. Committee to think about what else they would like to achieve in the next 12 months for discussion at the next committee meeting.

3.1 2023 Awards Night - book EFYC for Sat 14th Oct, same basis as 2022.

Tasks 🧪



ltem	Task	Assigned to	Due date
1.	Recruitment - create promotional material	Louis MEYER	31-01-2025
3.	Golf Day - set date for next event	Mike HIPKINS	31-10-2022
3.1	Awards Night - Mike to discuss with EFYC, and book 2023 dates	Mike HIPKINS	31-01-2023
8.	Grants - Livestreaming - Explore what equipment is needed to be able to livestream matches, ie GoPrp	Brett Hainsworth	31-12-2023
8.	Grants - Purchase tables for clubroom	Steven JONES	31-12-2022
9.	Pennant Shields - Add wood to downstairs walls for shields to be attached	Rob BLACKETT	28-02-2023
9.	Honour Board - Provide quote to make a new honour board	Rob BLACKETT	31-12-2022
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